# **Business Valuation of:**

## **EPH Technologies, Inc.**

doing business as



Summary Appraisal
Determination of Fair Market Value
as of
December 14, 2012

Prepared by



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**Board of Directors** 

Re: EPH Technologies, Inc.



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# MICHAEL S. GILBURD, ASA

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remain valid through

April 16, 2016





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## **Valuation Summary**

**Subject Company** 

EPH Technologies, Inc.

4533 MacCarther Boulevard, Suite 237 Newport Beach, California 92660

www.ephtechnologies.com

Type of Entity

U.S. Corporation filing Form 1120 U.S. Income Tax Return for a C Corporation

Product or service

Early-stage biotechnology company focused on

the development of revolutionary, life-

changing Enhanced Extremophile Enzymatic

(E3) products.

Prepared by

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Valuation Purpose and Intended Use

Capital markets proposed transaction

Standard of Value

Fair Market Value

Premise of Value

Going Concern

Valuation Date (also referred to as "Effective Date" or "Appraisal Date" or "as of" date; the specific point in time as of which the valuator's opinion of value applies)

December 14, 2012

**Report Date** (date of the latest information used in the valuation; the date conclusions are

transmitted to the client)

January 21, 2013

Capitalization Rate

23.46%

**Discount Rate** 

29.63%

Enterprise Value

Fair Market Value indication - business

\$115,624,428

\$115,948,046

Orderly Liquidation Value (net adjusted book value)

(323,618)

Goodwill and other intangible asset value

Liabilities to be Assumed

\$442,500

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## **Valuation Summary**

Type of financial statement

Management prepared afinancial projections.

Number of complete fiscal years projected

5

The values derived in this appraisal are as follows:

	Value	Weight	Fair Market Value
Asset approaches:			
Net asset book value (10/31/2011)	(\$323,618)	0%	
Excess earnings method	n/a	0%	
Income approaches:			
Discounted future cash flow method	\$115,624,428	100%	\$115,624,428
Capitalization of cash flow method	n/a	0%	
Market approaches - transaction methods:			
National	n/a	0%	
Local	n/a	0%	
Public companies			
not applicable due to the size of the Subject Company	n/a	0%	

### **Determination of Value**

Valuation

\$115,624,428

\$11,562,443

Ownership

10%

Discount for lack of control and lack of marketability (see, Section H)

30.81%

Price of Debentures

\$8,000,000

Typically, majority and minority interest deals with the relationship between the interest being valued and the total enterprise. The primary factor bearing on the value of a minority interest in relation to the value of the total entity is how much control the minority interest has over the entity. The concept of marketability deals with the market for the ownership interest, that is, how quickly and certainly the interest can be converted to cash at the owner's discretion. The concept of liquidity deals with the ability to quickly convert the underlying property in an entity to cash. Together, the control, marketability and liquidity premiums or discounts are multiplicative, and not additive, determining a combined premium or discount.

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